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Silent Influencing: Employing Powerful Techniques for Influence and Leadership (Paperback)

By Michael Nir, Philip Pekar

Createspace, United States, 2012. Paperback. Book Condition: New. 226 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Become an Influencer and Leader Today! - Amazon Bestseller ** Updated advanced edition** Are you tired of not getting your message across? Are you not being heard by the people in your life? Does your boss ignore you and your spouse disregard what you think? Then this practical book is THE guide for you. It will enable you to change how you interact with others and teach you to positively influence and lead everyone around you in a non-manipulative way. Personal Growth: Silent Influencing includes proven techniques and an easy-to-implement approach that leads to results. If you implement these techniques, you will succeed at being more influential throughout all aspects of your life. In the many workshops, consulting engagements and projects lead by author Michael Nir, he observed over and over that lack of talent, professionalism or abilities are rarely the barrier to success. Rather, success is hampered because of these elements: * Teams aren't functioning due to lack of leadership * Managers are dictating instead of cultivating * Partners are talking rather than listening * Conflict...



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